

Enterprise iLembe is the Economic Development Agency of the iLembe District Municipality, responsible for Trade & Investment Promotion and Local Economic Development for the region.

## Enterprise iLembe seeks Technical Partner REQUEST FOR PROPOSALS

## **iLembe Winery Project**

Enterprise iLembe; the Economic Development Agency of iLembe District Municipality, situated on the north coast of KwaZulu-Natal, invites proposals from all suitably qualified and experienced *technical partners* in the field of wine-making to *partner* with Enterprise iLembe and the community of iLembe District to:

- 1) Deliver a small-scale, turn-key wine making operation.
- 2) Partner in the management and operations of the iLembe Winery including the establishment of suitable markets, training & capacity and marketing.
- 3) Technical Partner will be required to present equity shareholding within their proposals i.e. financial contribution and shareholding

Eleven hectares of vineyards have been planted for the medium to long term supply of grapes. This wine-making project seeks to be a pre-courser to the making of wine from grapes grown in Ilembe. The proposal will need to suggest or confirm a site or process to select a site, and cater for the wine-making equipment and operation of the winery.

A compulsory briefing session will be held on *Wednesday*, *04 May 2011 at 10h30* at the address listed below. Copies of the Terms of Reference will be made available at the briefing session.

Please submit your completed Proposal in a sealed envelope endorsed "Response to RFP for iLembe Winery Project" to be placed in the Tender Box at Sangweni Tourism Centre, Cnr Link Road & Ballito Drive, Ballito on or before *Friday 13 May 2011 by 12h00*.

Enterprise iLembe does not bind itself to accept the lowest or any of the bids and reserves the right to accept the whole or part of the bid proposal.

**Please note:** All proposals must be hand-submitted to the tender box, and no emailed or fax submissions will be accepted. No submissions will be accepted after the closing date and time, as stipulated above.

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KANYI GASA : CHIEF EXECUTIVE OFFICER

**Enterprise iLembe**